

## **Historic, Archive Document**

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... the mail continues to roll in with  
the good word about SCUTL ...

EST. 1924

HEMP. 2-1231

WEST HEMPSTEAD NURSERY  
AND FERTILIZER CO.

LANDSCAPE ARCHITECTS  
AND CONTRACTORS

LAWN SPECIALISTS

NURSERYMEN



EVERYTHING FOR THE GARDEN  
323 HEMPSTEAD TURNPIKE  
WEST HEMPSTEAD, L. I.

September 5, 1950

O M Scott & Sons  
Marysville, Ohio

Gentlemen:

Thought you would like to know what folks who specialize in lawns think of your Scutl. It's all right - we've gotten some very good results and so have most of our customers.

In spite of the specific directions, tho, folks will use it when the weather is threatening and some of them told us proudly that they watered the Scutl in - which is definitely the wrong thing to do.

We have found from experience that folks get careless when a thing carries a guarantee. It doesn't seem fair - but every so often a person will misuse a tool or neglect a plant so he can come in to complain - knowing that, like Scotts, we are ready to stand in back of everything we sell.

Did anyone ever tell you that your products sell themselves?

This is our first year with Scotts and we want you to know how glad we are to be one of the family. Your delivery service is excellent.

Most sincerely

*Marysville L. L.*

KANSAS CITY.

SIRS:

Although we have had so much rain here all summer and we feel the Scutl has really not had a fair chance, it still shows us fine results. We think you have a fine product in it.

F. C. W.

Please accept my compliments on your product Scutl and the finest promotional setup I have ever seen.

J. M. Roberts  
Roberts Supply Co.  
Mattapan, Mass.

FRED G. PROBST JR. 6613 LANDSDOWNE AVE. PHILADELPHIA 31, PA.

September 3, 1950

Gentlemen:

I have applied Scutl to my front lawn and within one week dead patches of Crabgrass were plainly visible. I find there was much more of it than I had guessed was there.

It looks like there is quite a bit of goodness in this stuff called Scutl. It didn't do the slightest harm to the good grass. Thank you.

Sincerely

*Fred G. Probst, Jr.*



O. M. Scott and Sons Co.  
Marysville, Ohio

Gentlemen:

In reply to your letter of September 21 regarding my lack of success with Scutl, it now appears that I was a bit premature in drawing my conclusions.

Our lawn is rather small and I am quite sure it got a double strength application in early September. The first application did not seem to have any great effect on the Crabgrass. A second treatment was given the following week and while the weatherman predicted clear weather for the next day, he too can be wrong and within the next six hours we had a downpour.

By the middle of the next week I felt that between my Crabgrass and the rain we had successfully scuttled Scutl. However, within the next few days Scutl took over and thus my apologies.

I regret to have caused you this concern and do wish to say that I feel I have the easiest-to-use Crabgrass killer and that no other could be more successful.

Very truly yours,

*Benj R Russell*

J. E. TULL

J. A. BEKEMEIER

CHAS. PROBASCO

### Tull & Probasco Hardware Company

HARDWARE - PLUMBING - HEATING

ELDORA, IOWA

Sept. 19, 1950

O. M. Scott and Sons  
Marysville, Ohio

Gentlemen:

Enclosed please find tear sheets from our Scutl advertisements.

Our results have been very good from the point of sales on Scutl and the customers who I have talked to who have used it have been well satisfied. We feel that it is a very good product.

Very truly yours,

TULL & PROBASCO

*J. A. Bekemeier*  
J. A. Bekemeier

JB:Nf

DALLAS C. HEWTON  
J. HEWTON MORGAN  
RICHARD H. WELDEN  
W. ROBERT MORGAN

LAW OFFICES OF  
NEWTON, MORGAN & WELDEN  
400 TERMINAL BLDG. 85 BROAD ST.  
ROCHESTER 14, N. Y.

September 15, 1950

O. M. Scott & Sons Company  
Marysville, Ohio

Gentlemen:

On August 30th and September 3rd I reapplied Scutl to my entire lawn using a Scotts Spreader set at "9" for the double rate applications, and at the present time the Crabgrass problem no longer exists in my lawn.

It is very difficult to locate any live Crabgrass at all in my lawn now, and for the first time I do not have any of the reddish brown stalks and seeds which formerly covered my lawn each fall.

Thanks to Scotts and to Scutl, I firmly believe that Crabgrass is a thing of the past.

If this information is of any interest to your research department, I applied Scutl at 5 o'clock in the afternoon, and in each case rain followed within 10 to 12 hours later. However, with the double rate applications the Scutl still did the job. In my earlier experiences with Scutl, I applied at the single rate and apparently the rains which followed such applications, as set forth in my first letter, nullified the effects of Scutl.

Thank you again for your grand cooperation and be assured that I am praising Scutl to all my friends and acquaintances.

Very truly yours,

*Richard H. Welden*  
Richard H. Welden

THE SCHOOL OF MEDICINE  
DEPARTMENT OF PHARMACY

West Virginia University  
MORGANTOWN, W. VA.

O. M. Scott & Sons Co.,  
Marysville, Ohio.

Dear Mr. Fox:

"Scutl" has been very satisfactorily used by me this season for the extermination of Crabgrass. I have recommended its use to others and have been responsible for the sale of considerable quantities through your two local distributors.

I have also several patches of Quackgrass which propagate by creeping rootstalks. It is almost impossible to annihilate it after careful spading and handpicking the rootstalks.

Very sincerely,

*Gordon A. Rung*  
Professor of Pharmacy

BERKSHIRE COUNTRY CLUB  
P. O. BOX 739  
READING, PENNSYLVANIA

Sept 16, 1950

O. M. Scott & Sons Co  
Marysville, Ohio

Dear Sirs;

I have made a complete test of this Scutl and find it will retard the growth of Crabgrass, and find no seed on the Crabgrass that remains. I tried some on my own lawn and find the bluegrass and fescue are coming back fine in the areas I gave extra heavy applications of Scutl.

I have used about 100# of Scutl on the Berkshire Country Club grounds and we think it has done a fine job.

Very Truly Yours,

*Allen C. McDowell*  
Grounds Chairman

*Smith & Sons, INC.*

HARDWARE & PLUMBING SUPPLIES  
415 NORTH FILLMORE STREET • PHONE 2-2326  
*Amarillo Texas*

O. M. Scott & Sons Company  
Marysville, Ohio

September 20, 1950

Gentlemen:

We want to report to you our customer satisfaction concerning Scutl. We have had more rains than is usual in this territory this summer and fall, which of course has interfered with the good results we should have had with Scutl. Several of our customers have come in for more Scutl because the rain had washed it away before it had time to do any good.

One customer, in particular, who had quite a bit of Crabgrass stated that he applied Scutl slightly heavier than was recommended and made repeat applications when they were recommended, and killed out the Crabgrass completely.

There is no doubt that Scutl will do the job if used as recommended.

Very truly yours,

SMITH & SONS, INC.

*R. L. Smith*  
R. L. Smith

RLS:w

We asked permission to use this statement . . .

Dawson, Minn. 30 August 1950

Gentlemen:

Heartiest congratulation for developing such a perfect killer of Crabgrass.

Thousands will join in with me as all find it the end of a great problem.

I have been on my hands and knees the past four or five years digging them up. Now all I see is the dead plant. Wonderful. Perfect. With many thanks.

Yours truly,

*J. E. Ryerson*

I do want to report on the Scutl. It certainly does the job and think you have a good product.

R. W. Bennett  
Lansing, Mich.

and did we get it?

RICHMOND, IND.

SIRS:

I put Scutl on one section of my lawn where the Crabgrass is quite prominent and today it is already showing good results. I feel sure you now have the chemical that will kill the Crabgrass.

Horace W. Kramer

Dawson, Minn. 7 Sept. 1950

Dear Mr. Fox:-

Yours of the 5th inst. in regard to my testimony to the killing power of SCUTL on crabgrass.

You can feel free to quote me in any way as I am recommending it to all that are interested in and around Dawson, Minn.

Fighting crabgrass was a Summer job and a big load has fallen from my shoulders, for which I thank you.

Many people here gave up but we did not.

With many thanks for the solution I am,

Yours truly,

*J. E. Ryerson*

Box 82

COLUMBIA, S. C.

SIRS:

We are happy to report that our sales of Scutl have been very good. All comments from our customers have been good with not a single unfavorable report from any of the users in this section.

J. P. Harman, Pres.  
Caughman Feed & Seed Co.

CHICAGO

SIRS:

It was the intention of the farm manager to purchase Scutl for Crabgrass and I am sorry to say I have been out of town for the last few weeks, and I don't know whether it has been used as yet or not. However, I have had the pleasure of recommending Scutl to several members of the staff here at the office and they report without exception that it has been successful on their lawns.

Farm Editor

SIRS:

CALIFORNIA

I have had personal experience with Scutl and find it very effective against Crabgrass.

Deputy County Agric. Comm'r

SIRS:

I applied Scutl on a lawn during the second week in August. At that time the Crabgrass had made a fairly heavy cover so that the application was really made later than it should be. Nevertheless, I obtained a very good kill without damaging the bluegrass noticeably. I made two applications about five days apart, each at your normal rate.

I am convinced that Scutl can be used effectively to control Crabgrass in lawns. Now if you will develop a similar material to control Nimblewill without damaging bluegrass, you will make it possible for us, in this region, to have really beautiful bluegrass lawns.

A State Agronomist.